

**The Leaves are falling,  
The fireplace is roaring,  
Snow clouds will be forming  
And renters will be calling...**

**Hello from your Pocono property owners, Great Rates Tom, and The Lovely Alice. We're sending out this newsletter to prior renters and others who have contacted us through our Pocono rental websites. We have 4 properties to serve you, including our newest addition,--our beautiful condo in ARUBA--with a courtyard waterfall swimming pool.**

**Our goal is to encourage you to take time NOW to:**

- **Make your reservations for a late fall getaway**
- **A winter weekend of skiing**
- **A visit to the new indoor water park opening next week**
- **A summer weeklong vacation**
- **Or a trip to our Aruba condo**

**So we are offering an incentive-- a \$50 restaurant gift certificate or gas card for those who book NOW.**

**Another extraordinary special that we always offer is our \$99 per night midweek getaway! What a great way to put the ROMANCE back in your relationship!**

**As always, Tom has been busy updating the properties. Visit our new webpage to see the latest pictures and our new Internet Guide to Activities, Events, Shopping, Dining and Night Life in the Poconos.**

**[www.greatratestom.com](http://www.greatratestom.com)**

**We're looking forward to hearing from you soon!**

**Sincerely,**

**Great Rates Tom & The Lovely Alice  
215-439-2174**

